

## Message Text

CONFIDENTIAL

PAGE 01 LISBON 04970 221709Z

42

ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 INRE-00 CIAE-00 INR-07 NSAE-00

PM-04 NSC-05 SP-02 SS-15 L-03 SSO-00 NSCE-00 SAM-01

EB-07 MC-02 /059 W

----- 106918

O R 221613Z JUL 76

FM AMEMBASSY LISBON

TO SECSTATE WASHDC IMMEDIATE 7949

INFO AMEMBASSY BONN

AMEMBASSY LONDON

AMEMBASSY MADRID

AMEMBASSY MOSCOW

AMCONSUL OPORTO

AMEMBASSY PARIS

AMCONSUL PONTA DELGADA

AMEMBASSY ROME

AMEMBASSY STOCKHOLM

USMISSION NATO

DIA WASHDC

USCINCEUR VAIHINGEN GER

CINCUSAFE

CSAF WASHDC

CHMAAG LISBON PORTUGAL

C O N F I D E N T I A L LISBON 4970

E.O. 11652: X-GDS-4

TAGS: MILI, PO, MASS, MZ

SUBJECT: PORTUGUESE AIR FORCE SEEKS U.S. GOVERNMENT ADVICE IN  
DISPOSITION OF AIRCRAFT

SUMMARY: DEPUTY CHIEF OF STAFF FOR MATERIEL, PORTUGUESE AIR FORCE,  
BRIGADIERO LEMOS FERREIRA APPRISES DATT OF COMPLEX PROBLEMS  
INVOLVED IN DECISION TO DISPOSE OF AIR FORCE AIRCRAFT TO FOREIGN  
BUYERS IN THE ABSENCE OF:

- (1) ASSURANCE THAT PAF MODERNIZATION PACKAGE IS ON TRACK AND,
- (2) KNOWLEDGE OF USG POLICY REGARDING EXPANDING MOZAMBIQUE

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LISBON 04970 221709Z

MILITARY AIRLIFT CAPABILITY.

1. DATT AND AAIRA LUNCHEd WITH BRIGADIERO JOSE LEMOS FERREIRA, DEPUTY CHIEF OF STAFF FOR MATERIEL, PORTUGUESE AIR FORCE. LEMOS HAD TWO POINTS ON WHICH HE ASKED FOR USG COUNSEL.

A. PAF IS IN THE PROCESS OF SELLING THE TWO B707 AIRCRAFT TO A FRENCH COMPANY, AEROTECHNIC, FOR 19.5 MILLION DOLLARS, THE TERMS ARE 30 PER CENT CASH AND 70 PER CENT IN ONE YEAR. IF THE PAF EXERCISES ITS OPTION TO CALL FOR ANY OF THE 70 PER CENT BEFORE THE END OF ONE YEAR, THEY ARE LIABLE TO PAY A PENALTY. THE PAF DECISION TO PROCURE ONE C-130 FROM LOCKHEED UNDER THE TERMS OF THE PRESENT OFFER WHICH EXPIRES ON 31 JULY IS COMPLICATED BY A NUMBER OF FACTORS. THE MOST PRESSING OF WHICH IS A NEED TO KNOW THE TIME FRAME FOR DELIVERY OF THE THREE C-130'S INCLUDED IN THE PAF MODERNIZATION PACKAGE NOW UNDER CONSIDERATION BY USG. UNTIL THE PAF HAS SOME CERTAINTY THAT THE PROPOSAL WILL COME TO FRUITION AND AN ANTICIPATED DELIVERY DATE IS KNOWN, THEY ARE RELUCTANT TO DIVEST THEMSELVES OF THE 707'S. THAT DECISION ALSO HAS AN IMPACT ON THE ABILITY OF THE PAF TO SELL THE NORD ATLAS AIRCRAFT CURRENTLY IN THE INVENTORY. A FURTHER PROBLEM IS THE REQUIRED MODIFICATIONS TO THE AVIOCAR 212 FLEET WHICH IS EXPERIENCING ENGINE FAILURE AND MUST BE PROGRAMMED FOR EXTENSIVE ENGINE MODIFICATION. THE PAF UNDERSTANDS THAT THERE IS LITTLE POSSIBILITY FOR ACCELERATING THE CONGRESSIONAL DECISION TO INCLUDE THE C-130 BUY IN THE FY77 BUDGET. WHAT THEY WOULD LIKE IS USG ASSISTANCE IN GETTING LOCKHEED TO EXTEND THE 31 JULY 1976 DEADLINE AT THE SAME TERMS.

B. HIS SECOND POINT WAS THAT MOZAMBIQUE, THROUGH A COMPANY CALLED SCOPE, HAS REQUESTED TO BUY UP TO TEN NORD ATLAS AIRCRAFT AND A NUMBER OF ALOUETTE 3 HELICOPTERS FROM THE PORTUGUESE AIR FORCE. AT THE PRESENT TIME, THE PAF HAS PUT SCOPE OFF SAYING THAT SUCH A TRANSACTION WOULD HAVE TO BE ON A GOVERNMENT TO GOVERNMENT BASIS. PORTUGUESE AIR FORCE WOULD OBVIOUSLY LIKE TO SELL THESE AIRCRAFT AT THE ADVANTAGEOUS PRICE OFFERED. HOWEVER, THEY ARE SENSITIVE TO THE POSSIBILITIES OF THESE AIRCRAFT BEING USED IN A CONFLICT WITH RHODESIA AND SOUTH AFRICA. LEMOS STATED THAT THE PAF WOULD LIKE TO KNOW, AS A MATTER OF URGENCY, THE U.S. STATE DEPARTMENT VIEWS CONCERNING THE SALE. THE IMPLICATION WAS THAT THE PAF AND THEREFORE THE PORTUGUESE GOVERNMENT WOULD, IN CONFIDENTIAL

CONFIDENTIAL

PAGE 03 LISBON 04970 221709Z

LIGHT OF U.S. ASSISTANCE FOR THE MODERNIZATION OF THE PORTUGUESE AIR FORCE, CONSIDER USG VIEWS AS A DRIVING FACTOR IN THE DECISION TO SELL TO MOZAMBIQUE.  
CARLUCCI

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, SALES, AIR FORCE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** KelleyW0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976LISBON04970  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** X4  
**Errors:** N/A  
**Film Number:** D760282-0577  
**From:** LISBON  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760733/aaaabclcl.tel  
**Line Count:** 111  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** KelleyW0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 APR 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 APR 2004 by CunninFX>; APPROVED <19 AUG 2004 by KelleyW0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PORTUGUESE AIR FORCE SEEKS U.S. GOVERNMENT ADVICE IN DISPOSITION OF AIRCRAFT  
**TAGS:** MILI, MASS, PO, MZ, US, LOCKHEED, SCOPE, (FERREIRA, LEMOS)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006